
EXOS PRACTITIONER UPDATE

ADHESIVE BACKED LYCRA EDGE TAPE

A strip of adhesive backed Lycra edge tape is currently being inserted in every Short Thumb Spica (STS), Long Thumb Spica (LTS), Wrist Brace (WB), Thumb Spica Fracture Brace (TSFB), and Boxers Fracture Brace (BFB) package in the matching pattern or color of the product. While some practitioners are utilizing these strips, the majority do not and the material is discarded.

Beginning November 1st, edge tape strips will no longer be included in each product package. However, those who utilize the edge tape strips will be able to get them. Upon a customer's request, one package of 10 strips will be provided at no charge in each color and pattern of the products ordered.

EXAMPLE: If a customer has ordered products in black, camouflage, and polka dot they are entitled to a free package of 10 each strips in each of these three colors/prints. If a customer only orders products in black, then upon request, they will be sent a package of 10 each black strips at no charge.

Each customer may order free adhesive backed Lycra strips one time only. After receiving their free strips they may order packages of 10 strips for \$15. Orders for free edge tape will only be taken directly from the customer. The free edge tape program will end on December 1st.

Please Note:

EXOS WILL CONTINUE TO SUPPLY EDGE TAPE WITH ALL HUMERAL FRACTURE BRACES (HFB), AS IT IS ESSENTIAL TO THE SIZING AND APPLICATION PROCESS.

As always, if you or your customers have any questions about this program, please call customer service, Pat Carroll (612-272-0214), Craig Gorski (651-280-4490) or Doug King (952-334-6760).

PRODUCT NUMBERS FOR THE LYCRA STRIPS ARE AS FOLLOWS:

- ▶ **BLACK**
10 each 12" x ¾" strips
Product # 800-02-1111
- ▶ **PURPLE**
10 each 12" x ¾" strips
Product # 800-02-2222
- ▶ **SPIDER**
10 each 12" x ¾" strips
Product # 800-02-2293
- ▶ **CAMOUFLAGE**
10 each 12" x ¾" strips
Product # 800-02-2388
- ▶ **POLKA DOT**
10 each 12" x ¾" strips
Product # 800-02-3285
- ▶ **LEOPARD**
10 each 12" x ¾" strips
Product # 800-02-3034
- ▶ **FLAME**
10 each 12" x ¾" strips
Product # 800-02-3899

